

# CHRIS AND BETSIE SHIPARSKI



Chris and Betsie Shiparski are consistently ranked as top real estate agents with an impressive record of home sales in the greater Venice and South Sarasota area. They measure their success through the satisfaction of each customer and are appreciative that the majority of their business is generated from referrals.

Chris and Betsie bring creative solutions, clear communication and attention to detail to the table. They know to truly serve, one must first listen. They will identify your needs, create a plan of action and focus on achieving your goals.

Prior to their real estate careers, Chris and Betsie developed their skill sets through diverse experiences. After completing a tour in the United States Army, which included the honor of serving at the Pentagon and as a Sentinel at the Tomb of the Unknown Soldier, Chris enrolled at DePaul University and worked at a boutique law firm where he learned the art of negotiation, an in-depth understanding of contracts, and the importance of performing due diligence.

Chris, a broker associate, serves on the Venice Area Board of Realtors® Professional Standards Committee and is committed to the preservation of the highest ethics and professionalism standards in the real estate industry.

Betsie, a citizen of both Switzerland and the United States, has a unique international perspective. Betsie's years of living in Europe while working in the financial and hospitality industries sharpened her understanding of the needs of international clientele. Her language skills include Swiss-German, German, Italian and French, all of which have served her well with the ever-increasing foreign buyer interest in this spectacular Gulf of Mexico location.

Betsie focuses on assisting sellers with preparing their properties for the market in order to get the highest bids. She also spearheads the team's property marketing program.

Chris and Betsie enjoy participating in Venice and Sarasota events and activities. Additionally, they support local arts and associations which strive to protect this beautiful area they are happy to call home.

